

03

MAKE YOUR MOVE

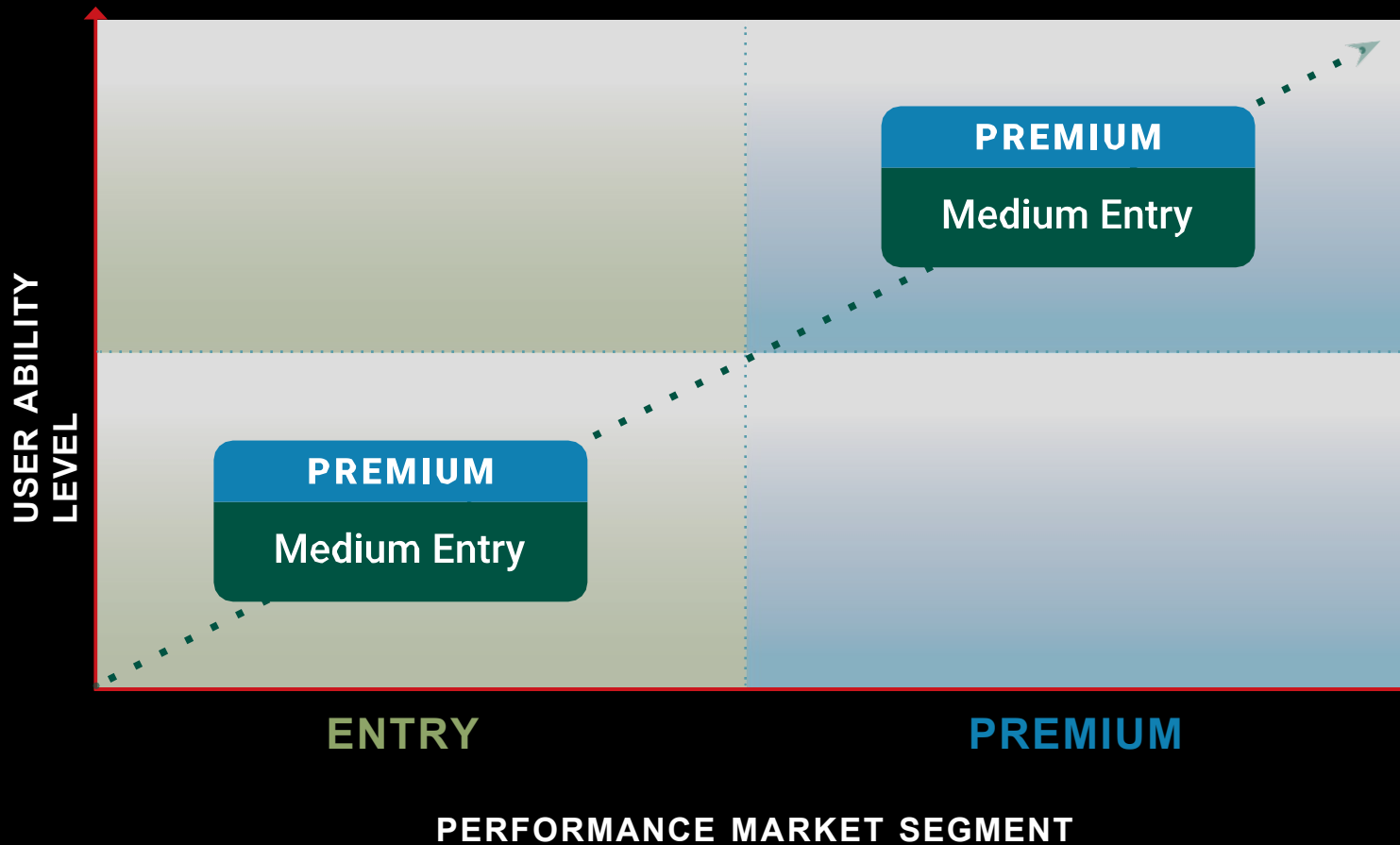


The image features three concentric circles centered behind the main text. The circles are thin and white, creating a target-like or ripple effect.

THE CIRCLE OF INNOVATION

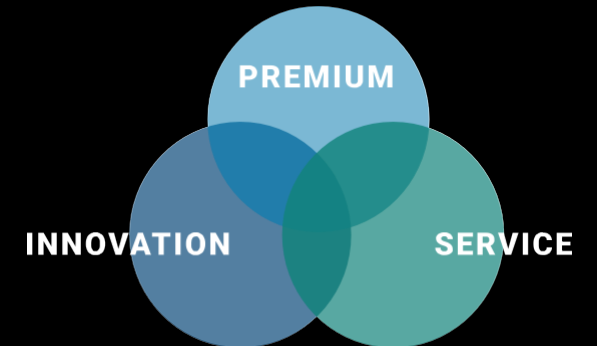
SANREMO
COFFEEMACHINES

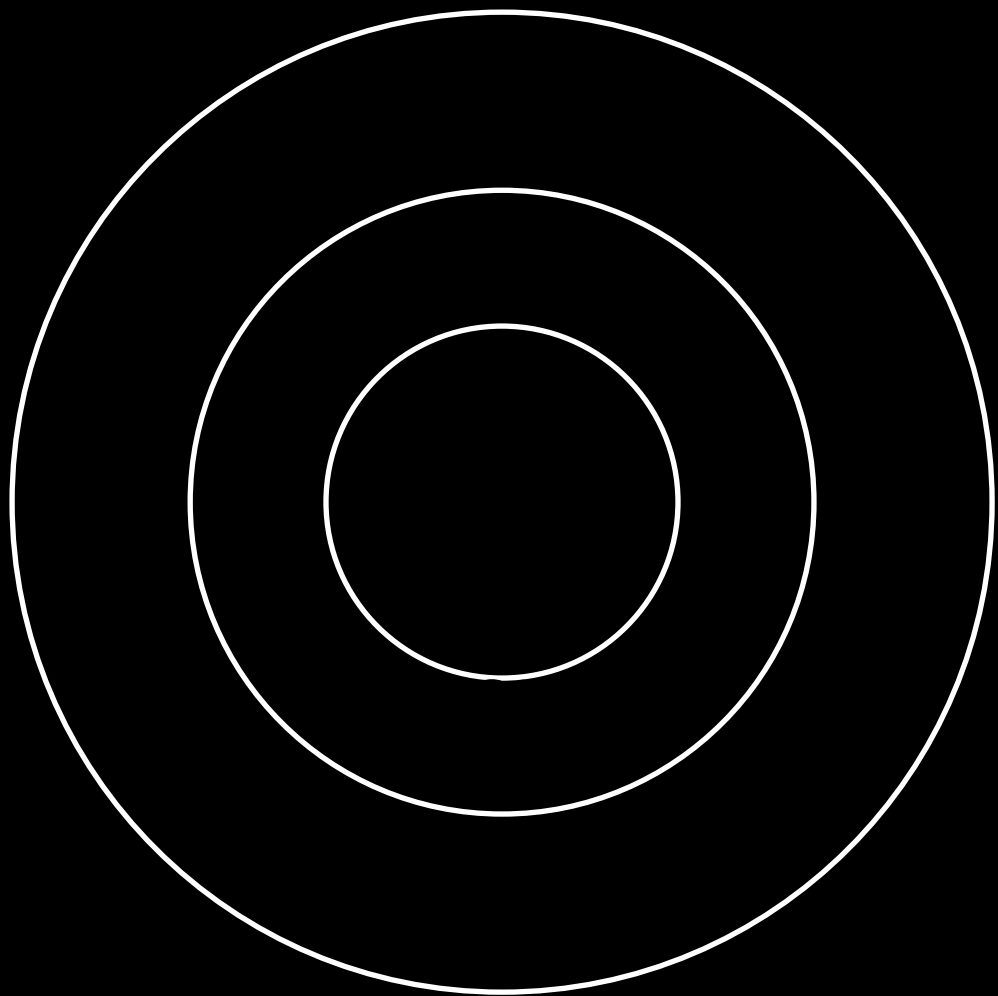
market positioning



being premium in every
market segment

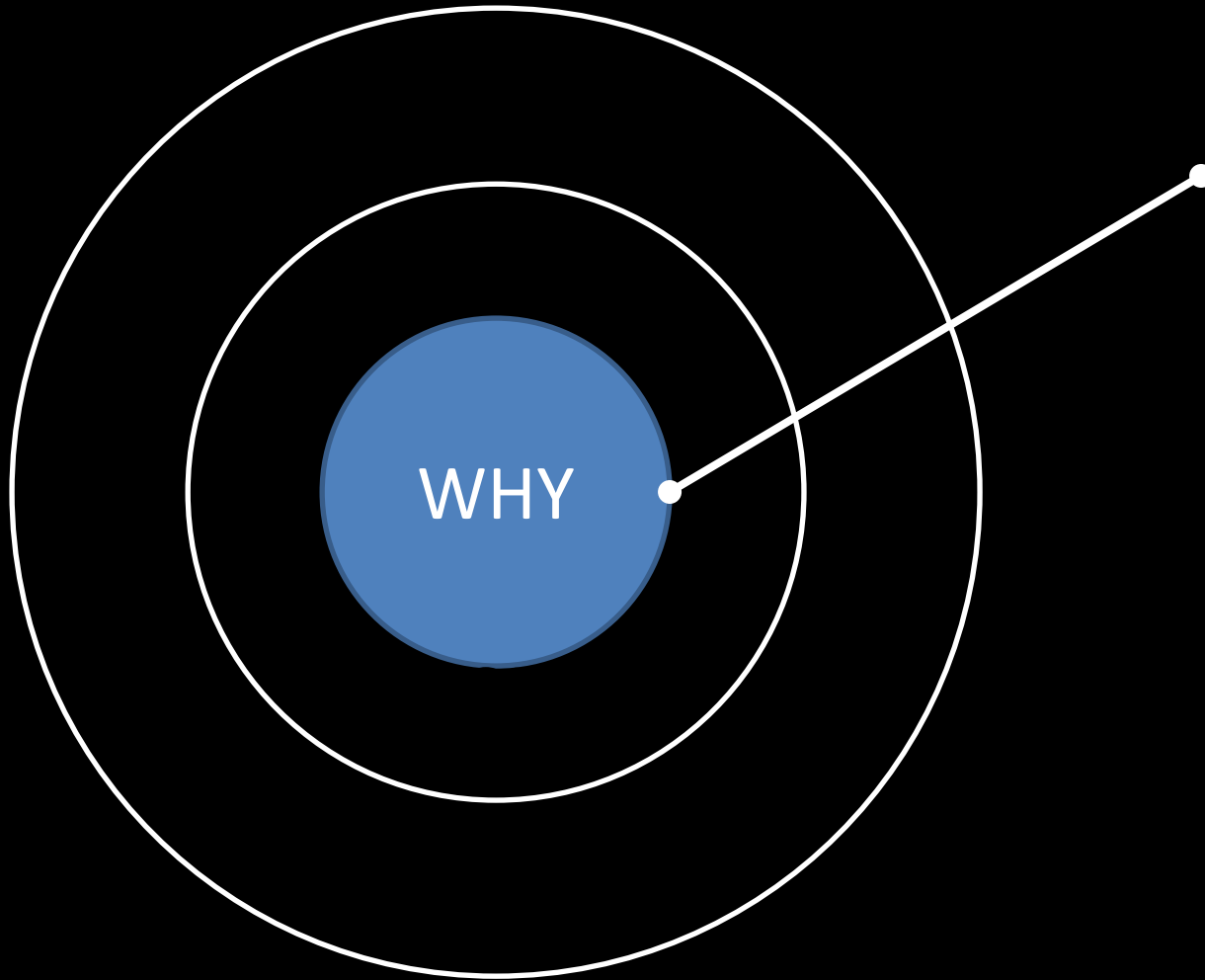
Sanremo aims to bring distinctive performance and design to every market segment it operates in. To be and be recognized as a premium brand in every business area.





THE CIRCLE OF INNOVATION

SANREMO
COFFEEMACHINES



WHY create the D8?

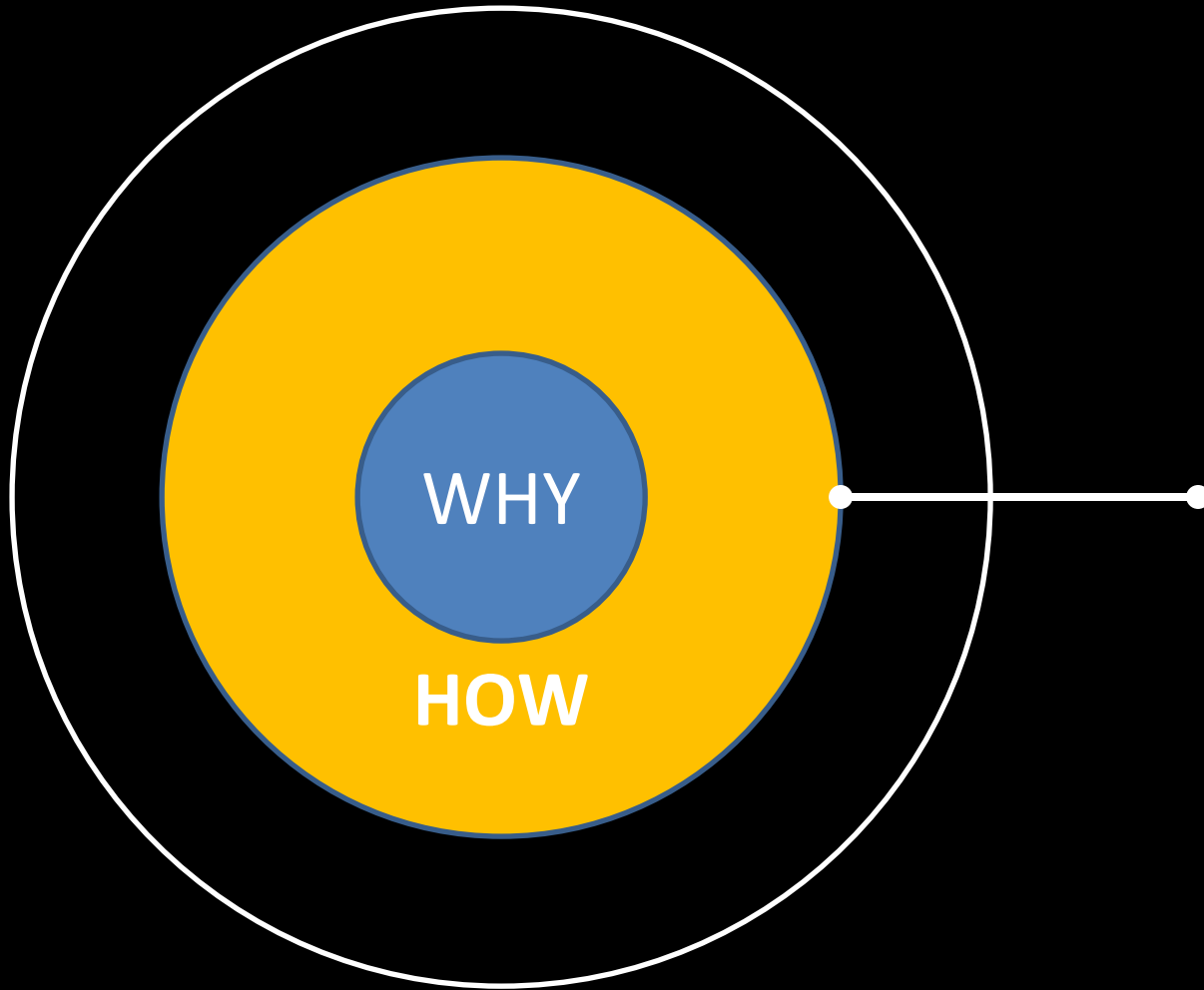
It's in moments of instability that breakthrough ideas are born. It's in times of uncertainty that a change in strategy is needed.

As innovator and pioneer, we **BELIEVE** market needs a *strong innovation for the entry level machine*, adding technologies and performances unknown before for this market segment which usually offer the same products and solutions from years.

We **BELIEVE** this must be done first from Sanremo.

THE CIRCLE OF INNOVATION

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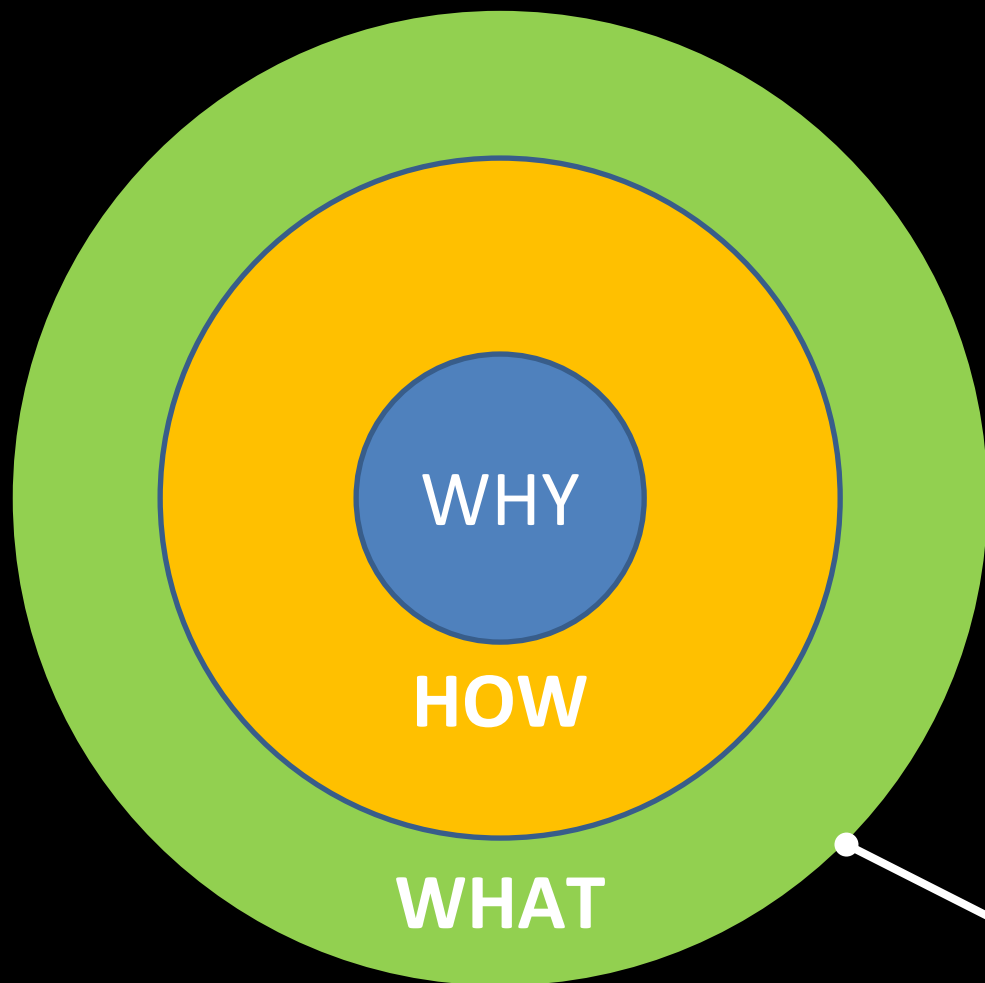
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HOW we approach all these challenges?

Deeply aware of the dynamics of the global coffee industry and market request, Sanremo has chosen to make a bold move: bringing high technology and its distinctive design into the professional single boiler machine segment.

The incredible experience, knowledge and heritage of Opera and CafèRacer is fully «dragged» in the D8, with additional research in material, qualified suppliers and a new approach for key points about ergonomics and serviceability and *built only what's really matter for the customer*



THE CIRCLE OF INNOVATION

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WHAT we have created the D8?

A modular platform, a gamechanger, a new starting point for Sanremo and for the market.

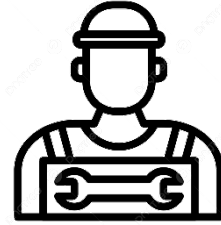
Be the first, again...

// MARKET TARGETING



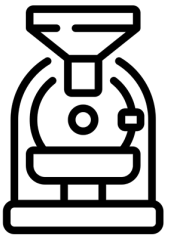
END USER/BARISTA

Easy to use
No training
Lack of knowledge due
hi-turnover



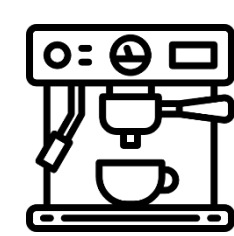
TECHNICIAN/SERVICE

Easy accessible
Fault proof
Remote diagnostics for pre-
analysis
Common parts to share




ROASTERS

Nice looking
Easy to use due lack of
knowledge
Hi-turnover of employees
Thermal stability and
temperature adj for
different coffee



LARGE COFFEE CHAINS

Fleet remote quality control
Fleet maintenance control
Hi Reliability & fault proof




03

PLATFORM

PERFORMANCE

STYLE



03



PLATFORM

PERFORMANCE

STYLE

D8



D8

is a modular platform of professional espresso machines, featuring a single boiler configuration that can be tailored to the various needs and requirements of baristas and roasters.



D8^{PRO}

D8 PRO

is a specific configuration of the platform with aesthetic & technological components that enhance the level of performance compared to the base model.

PLATFORM



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D8 PRO

is a specific configuration of the platform with aesthetic & technological components that enhance the level of performance compared to the base model.



//Key features for the whole range



Groupheads' adjustable temperature
Range 88-98°C

Stainless steel boiler AISI 316

24V Electronics for a complete diagnostics as medium/top machine an max safety&reliability

Steam circuit fully isolated to optimized energy saving

Design to guarantee easy accessibility for maintenance

Compatibility with IOT platform for performance and maintenance analysis

Programmable steam boiler pressure
1.2-1.50 bar

External regulator for pump pressure

PLATFORM

08



SANREMO
COFFEEMACHINES

PLATFORM

08^{PRO}



IoT

- ❖ WIFI Connectivity
- ❖ Remote machine settings and maintenance management via App and/or Web Browser
- ❖ Customizable access permissions
- ❖ Streamlined channel for documentation and marketing

Lighting

- ❖ Adjustable workspace lighting
- ❖ Machine Status Indication

Comfort

- ❖ Set of elements to enhance ergonomics

Evolution

- ❖ Temperature setting for each group

Display

- ❖ 52mm diameter display for each group
- ❖ Temperature and machine status indication
- ❖ Shot Timer

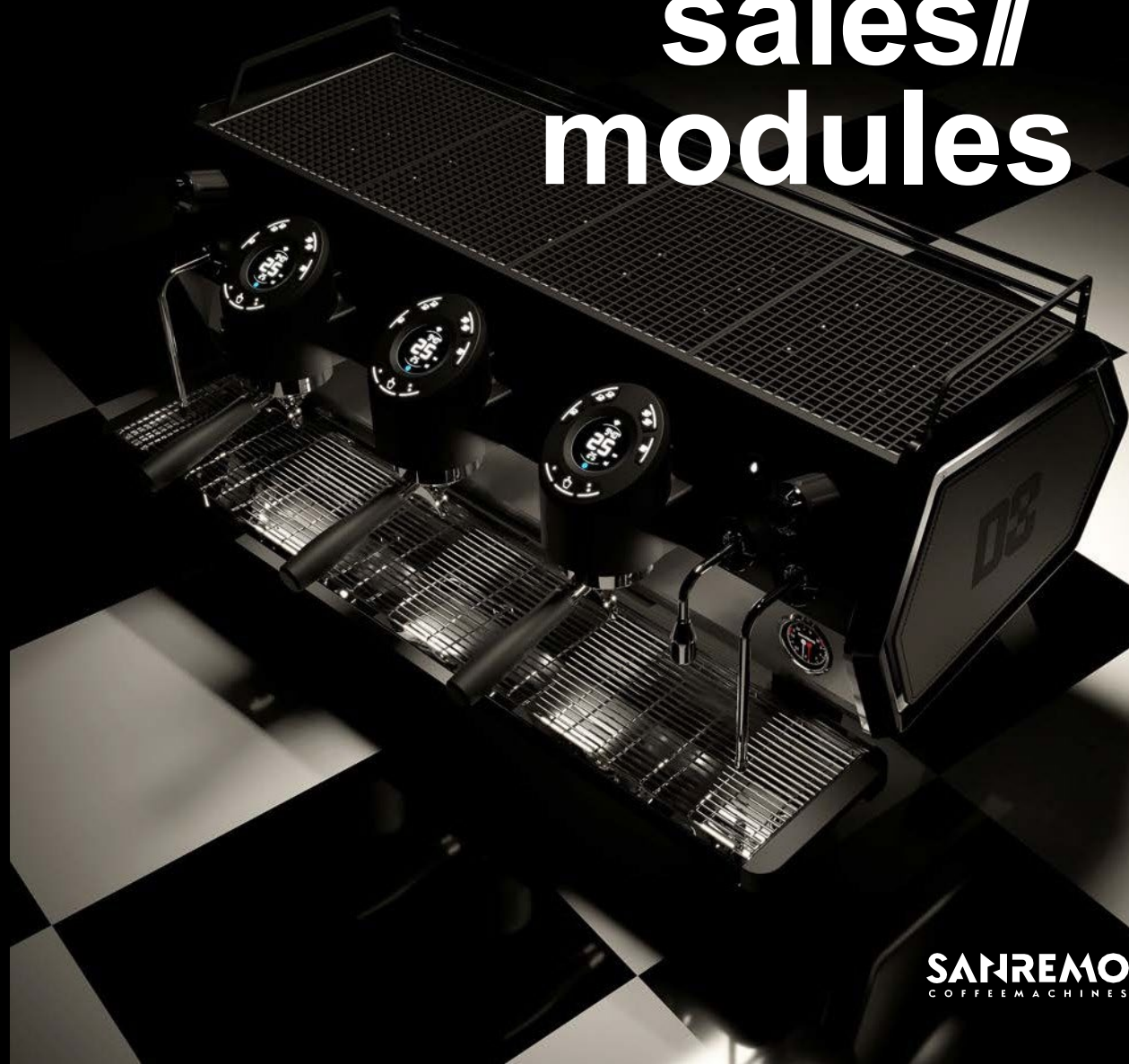
Eco Pro

- ❖ Programmable and configurable management for maximum energy efficiency

Custom

- ❖ Side panel lighting and a wide range of side panels in different materials

sales// modules



SANREMO
COFFEEMACHINES

PLATFORM



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D8

Standard keypad

- Regular keypad without display (*)
- Programmable temperature grouphead but not independently

Eco



- Standard manual Energy saving mode

// COMMON ACCESSORIES

- Cup warmer
- [Additional lighted side panels](#)
- Power heating element
- Autosteamer frothing system (second half of 2024)

(*) In evaluation version with 2 digital shot counter



D8 PRO

is a specific configuration of the platform with aesthetic & technological components that enhance the level of performance compared to the base model.

D8 PRO

Display pack For easy programming

- Hi visibility Vertical Alignment 52 mm round display
- Easy programming
- Customizable information

Evolution Pack+ IOT

- Set different temperature per grouphead in the range 88-98°C
- IOT connection module

Comfort pack

- Machined portafilter holder
- Mixed water
- Cold Touch

Lightning pack

- Working area led bar
- Programmable mode

Eco Pro



- Enhanced energy saving programming mode

SANREMO
COFFEE MACHINES

03

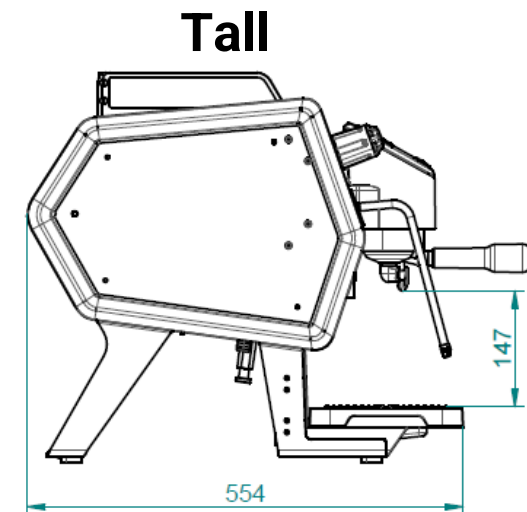
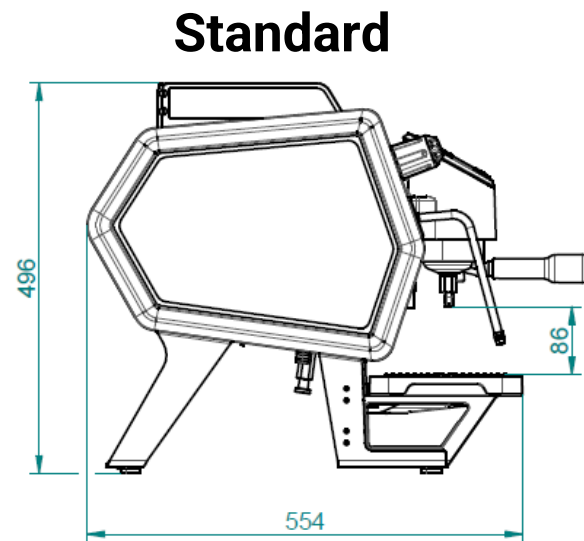
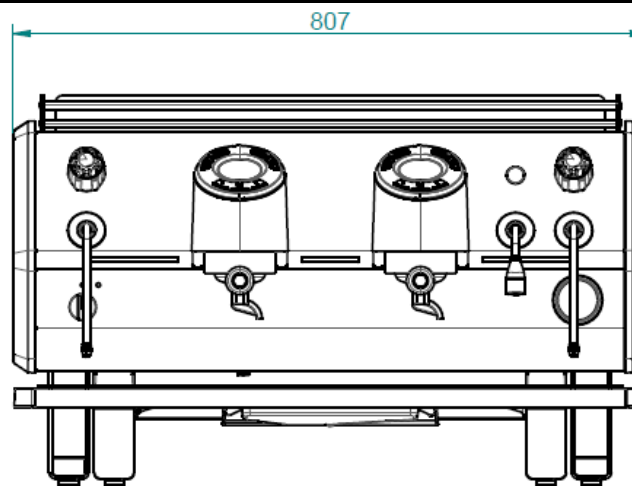
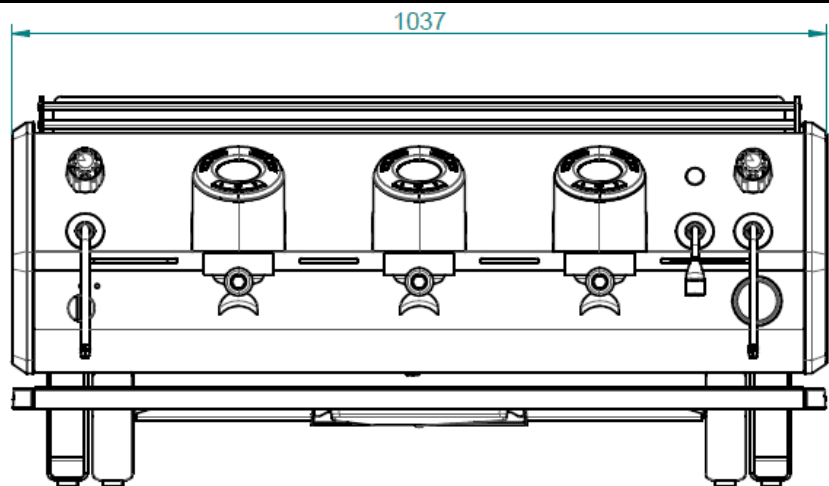
PLATFORM

PERFORMANCE

STYLE



//Versions and dimensions



	2 Grouphead	3 Grouphead
Voltage supply	220-240 Vac 50/60 Hz Single Phase 380-415 Vac 50/60 Hz Three Phases	
Power rating	4500 W / Boiler 3500W 5400 W / Boiler 4500 W	5700 W / Boiler 4500W 6900 W / Boiler 5500 W
Grouphead	Hybrid grouphead with integrated heating element 230 Vac / 300W + Temperature probe	
Steam boiler capacity	7 L	10 L
Steam boiler material	Stainless steel AISI 316	
Thermal insulation	Complete insulation (boiler, steam wands, groupheads)	

//Benchmark Sanremo D8 Vs Nuova Simonelli Appia range



Main Function	D8	Appia
Boiler	Stainless Steel AISI 316	Copper
Boiler temperature management	Adjustable from 120°C to 125°C; PID digital control. FOR ALL RANGE	Mechanical Pressostat or Digital control (only for XT).
Hydraulic circuit	Sanremo «Hybrid» system	Heat Exchanger
Brew temperature	Adjustable from 88°C to 98°C directly from the keypad	Manually adjustable only by technician
Thermal insulation	Boiler/Steam wands/Grouphead	Only the boiler

//Benchmark Sanremo D8 Vs Rancilio Class 5/7

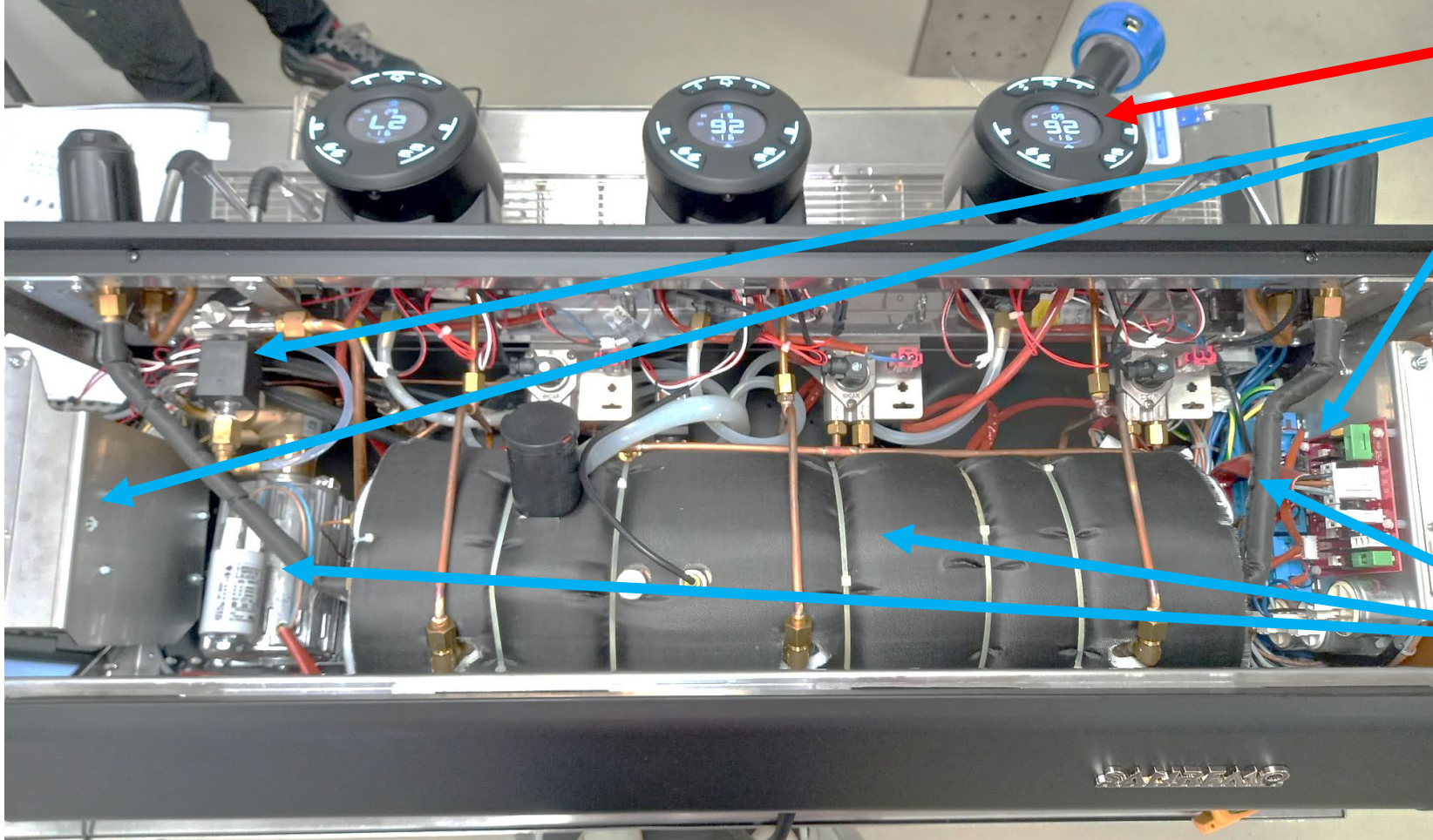


Main Function	D8	Class 5/7
Boiler	Stainless Steel AISI 316	Copper
Boiler temperature management	Adjustable from 120°C to 125°C; PID digital control. FOR ALL RANGE	Mechanical Pressostat (class 5) or digital control (class 7)
Hydraulic circuit	Sanremo «Hybrid» system	Heat Exchanger; Steady Brew system
Brew temperature	Adjustable from 88°C to 98°C directly from the keypad	Manually adjustable only by technician (Optional T-SWITCH)
Thermal insulation	Boiler/Steam wands/Grouphead	No for Class 5 (only boiler for class 7)

//Benchmark Sanremo D8 Vs Cimbali M26/M26 RE



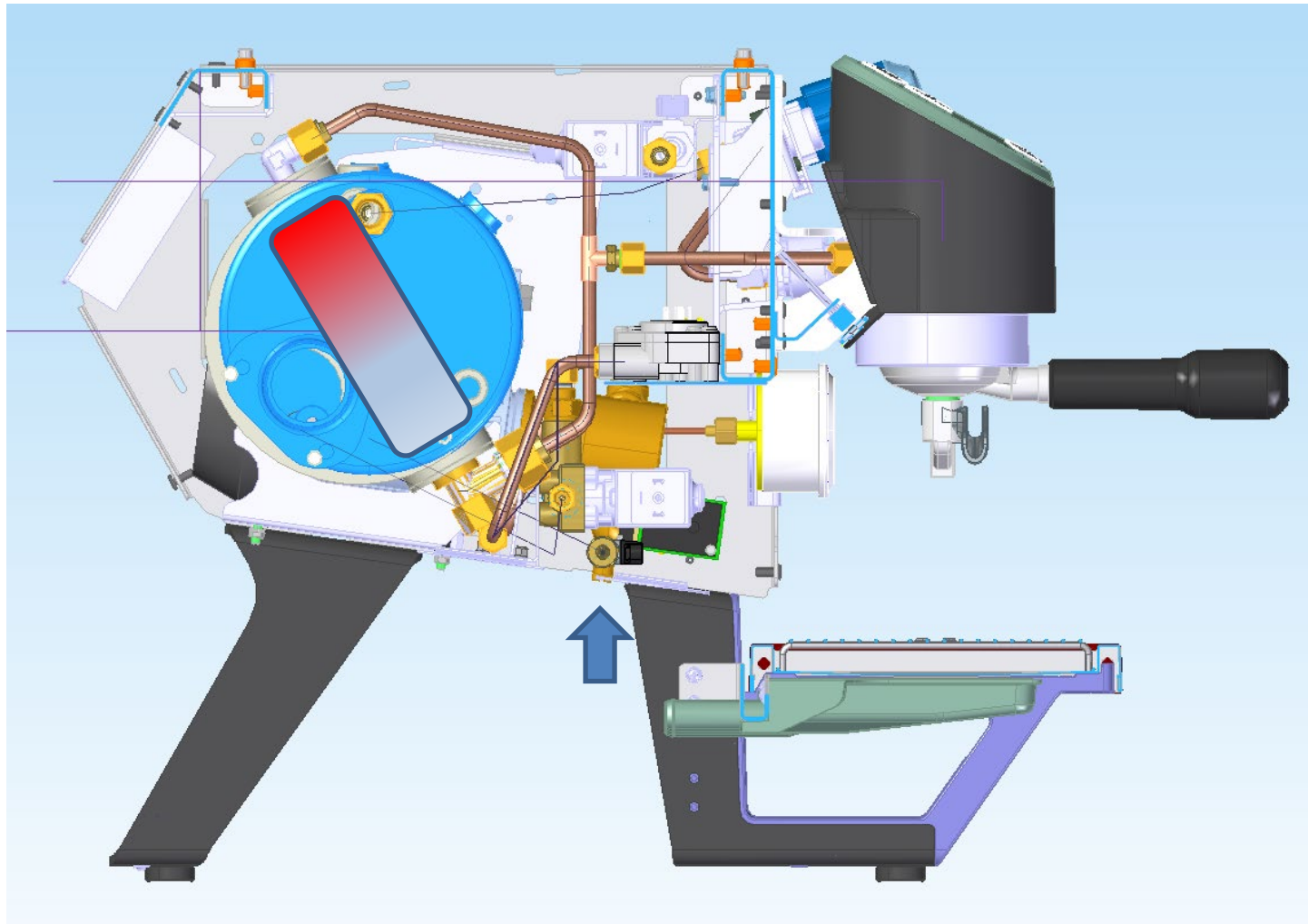
Main Function	D8	M26
Boiler	Stainless Steel AISI 316	Copper
Boiler temperature management	Adjustable from 120°C to 125°C; PID digital control. FOR ALL RANGE	Digital control
Hydraulic circuit	Sanremo «Hybrid» system	Smart Boiler
Brew temperature	Adjustable from 88°C to 98°C directly from the keypad	Manually adjustable only by technician
Thermal insulation	Boiler/Steam wands/Grouphead	Only the boiler



New Grouphead

24V electronics

Fully isolated stainless steel boiler



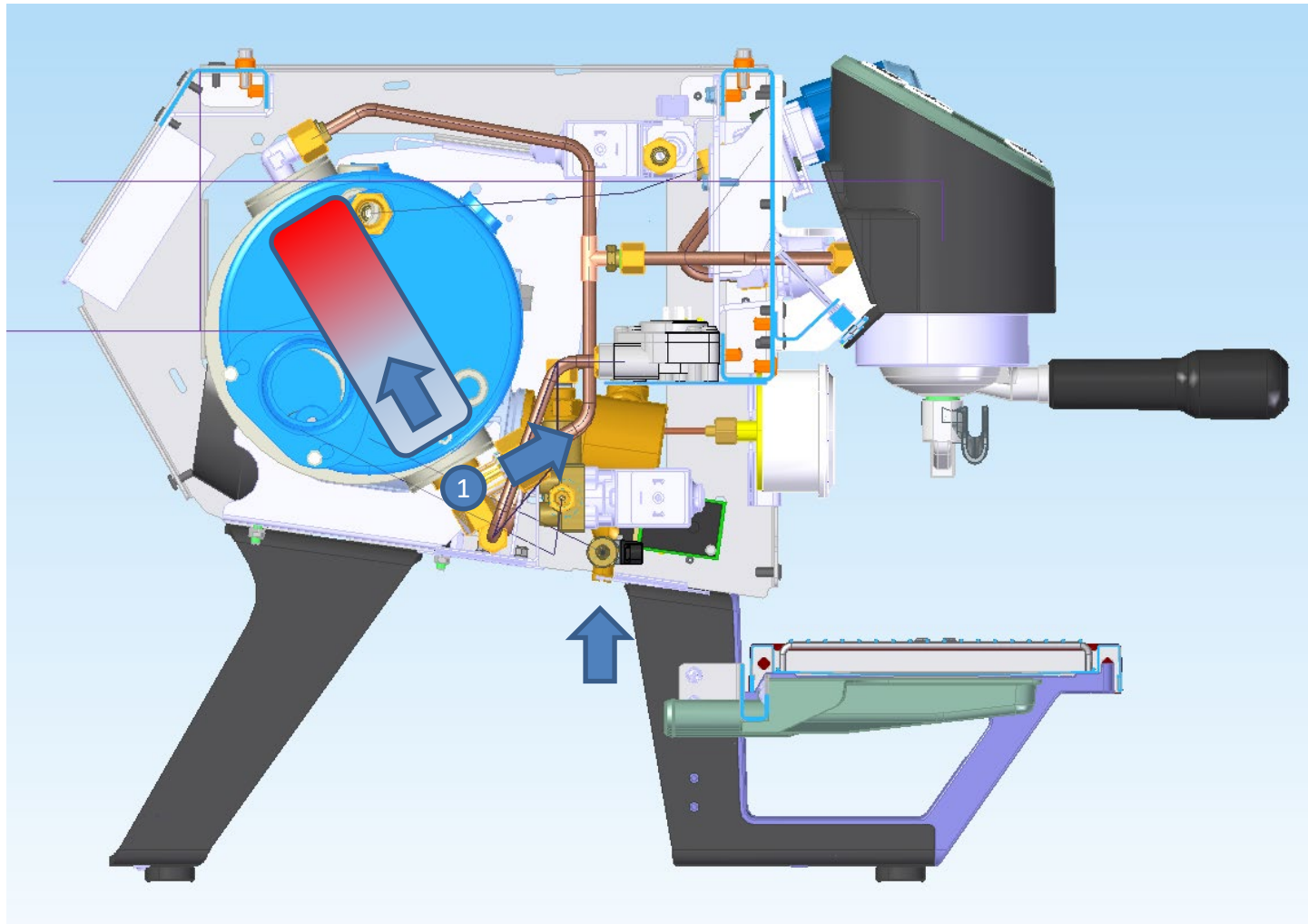
Water injection
from the line

Cold water from
pipe 1 and inside
the boiler

Cold water is
getting warmer
inside the boiler

The proper mixing
is happening in
the «T» joint

Mixed warmed
water flow inside
the grouphead
and stabilized at
setpoint



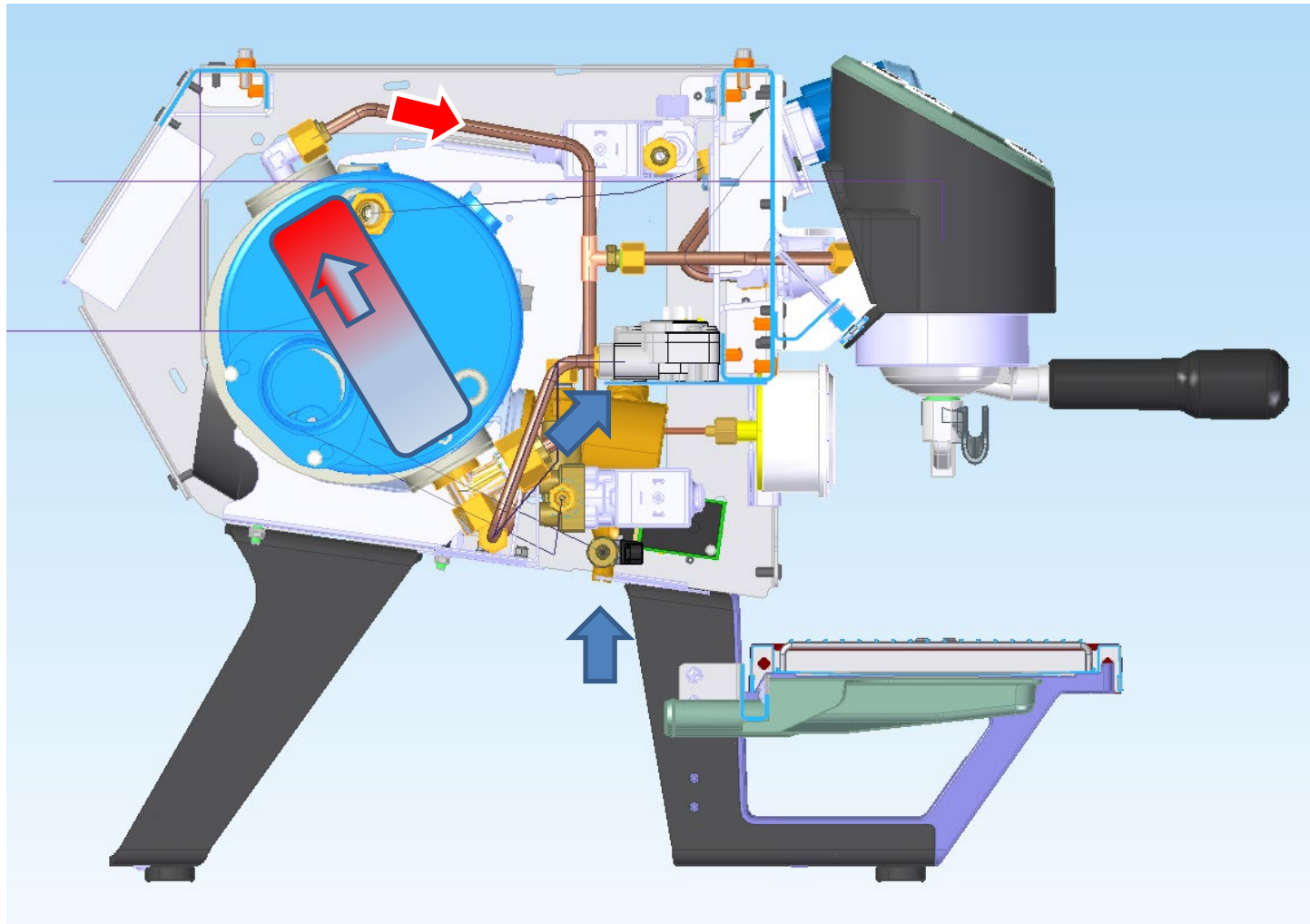
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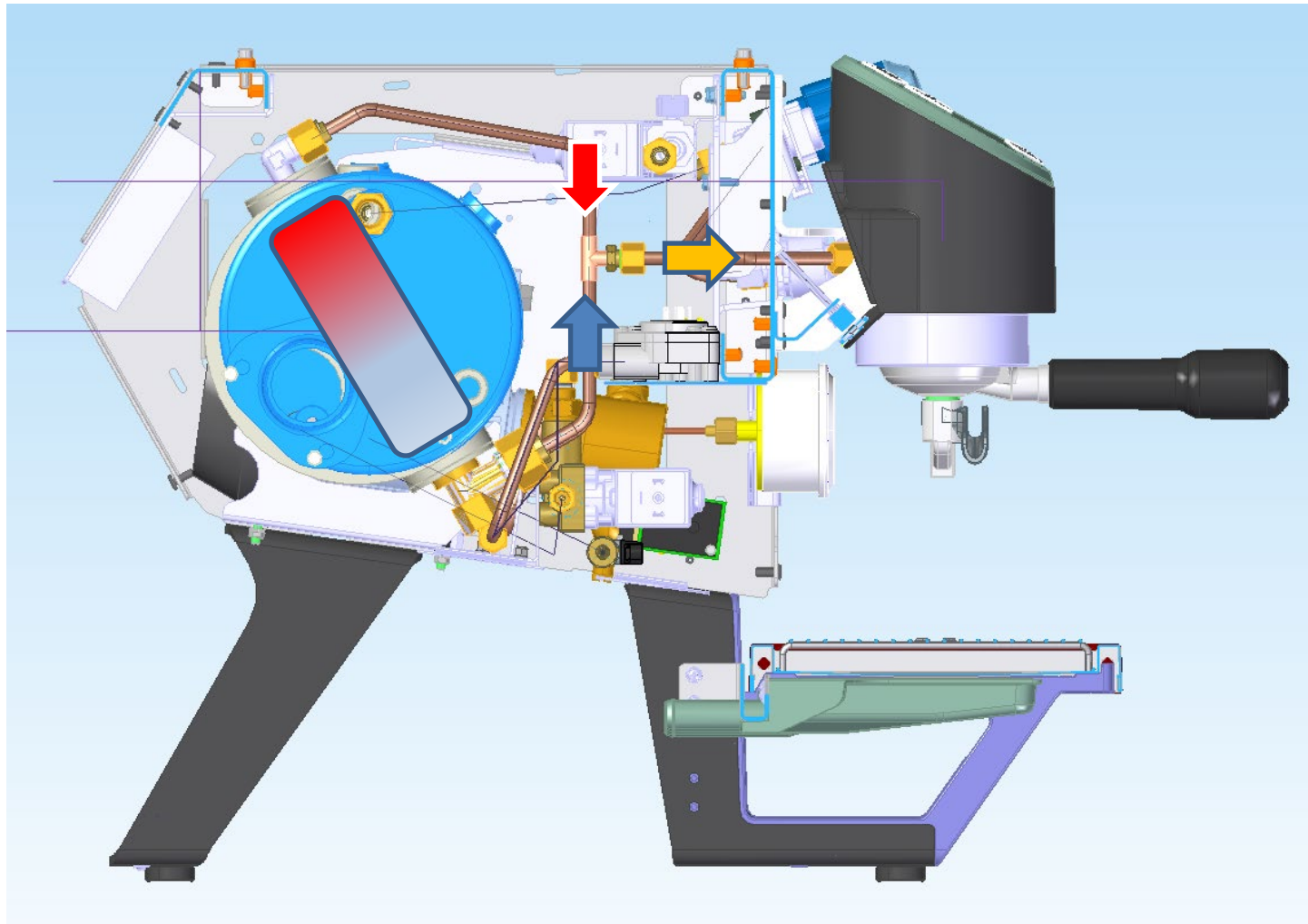
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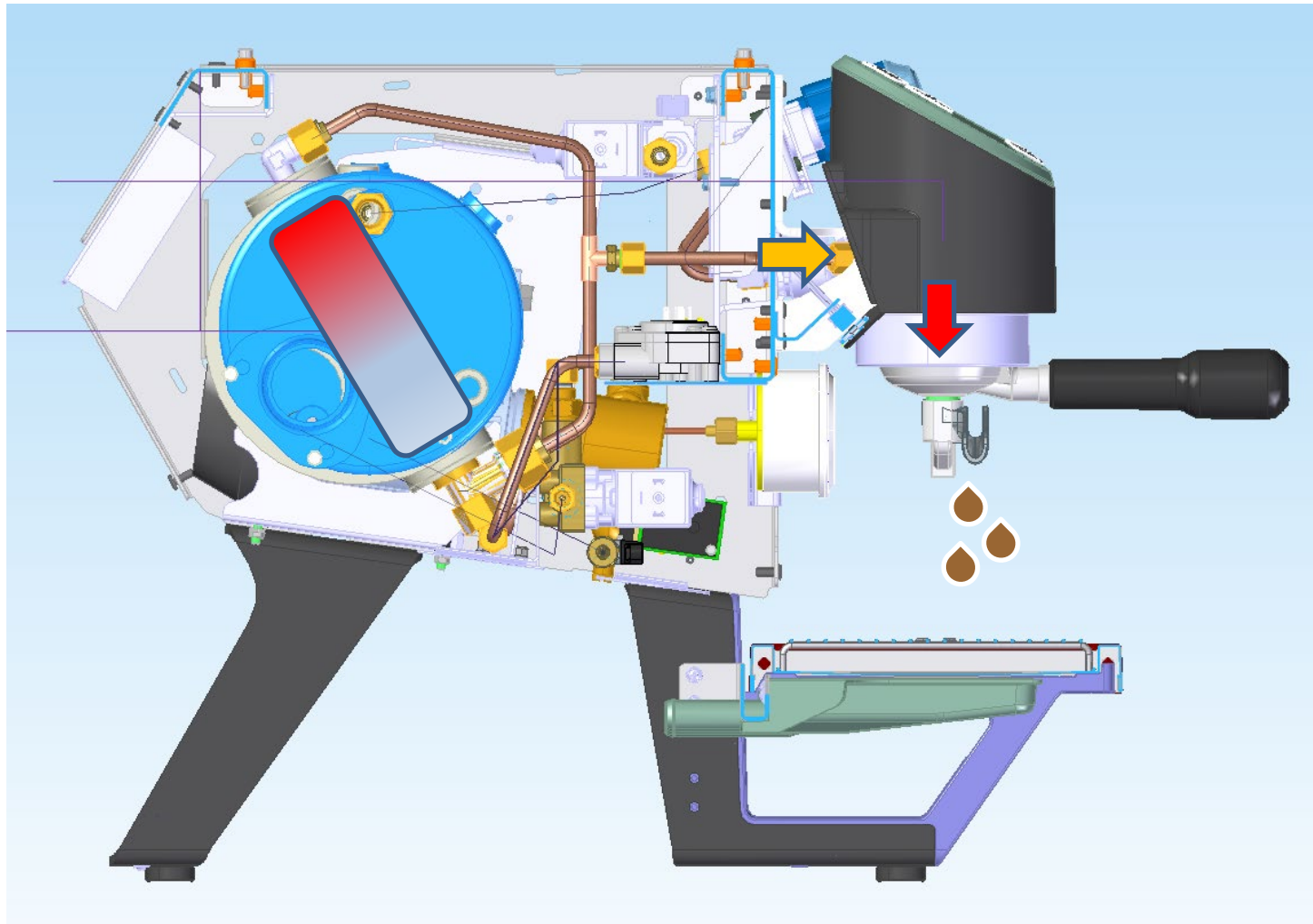
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Aluminum



Brass



Copper



Stainless Steel



Lower Price



Higher Price

Poor Temperature Stability



Great Temperature Stability

Less Durable



More Durable

AISI 316 has an exceptional corrosion resistance, increasing longevity **Exceptional corrosion resistance, increasing longevity**



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AISI 316 due it's exceptional properties, is **capable to maintain the same pH of water** due the very limited level of mineral delivered to the water from the surface and soldering joints.



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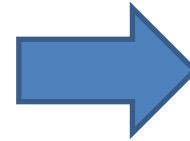
AISI 316 boiler required hi-level of construction quality especially for al soldering points (Only **SELECTED PARTNER** were chosen) and an hi-level of thermal management

3

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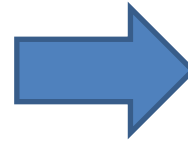
AISI 316 due it's long lasting **offers better ROI** as it has **lower maintenance costs**, due very limited deposit of internal scale



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INCREASE TOTAL MAINTENANCE SAVINGS FOR EACH MACHINE



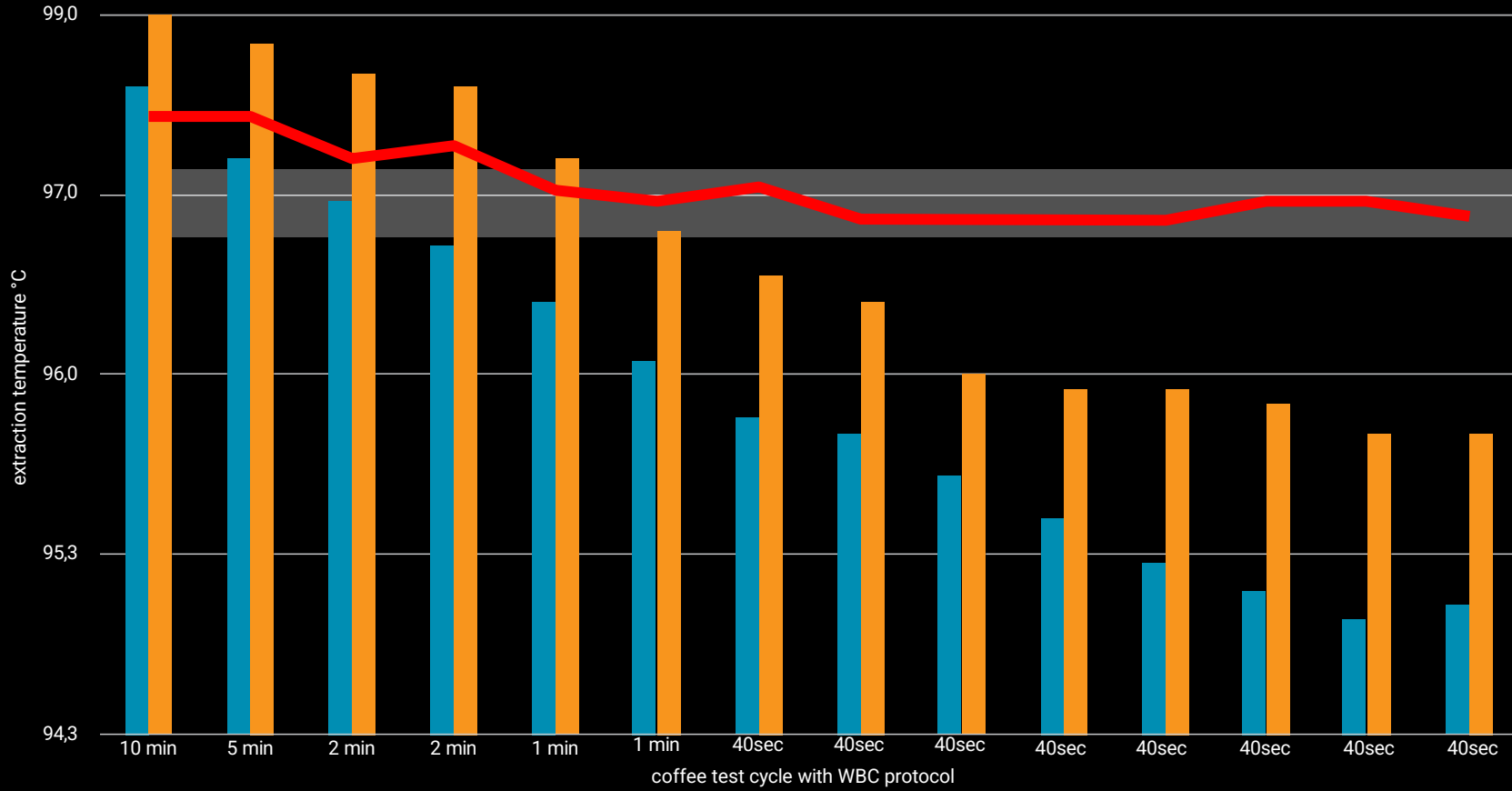
Thermal performance Vs traditional Heat Exchanger

Thermal performance slide D8 compared to regular machines at 97°C.

Key message: Top performance in the segment with the new hydraulics. Other machines in the same segment have much lower thermal stability; **the temperature of the D8 is maintained within $\pm 1^{\circ}\text{C}$ (in the test 0.7°C) compared to other machines that lose 3.9°C of temperature.**

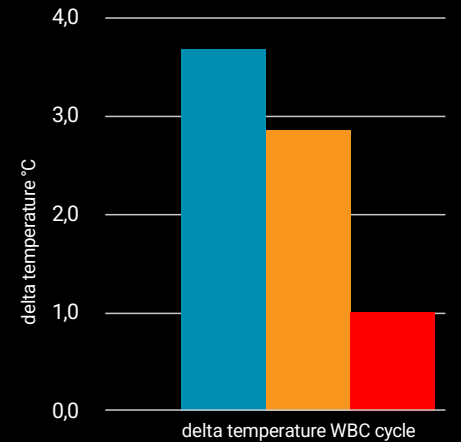
08

traditional heat exchanger V's hybrid system D8



setpoint 97°C Delta
Max +/- 1°C

■ model A
 ■ model B
 — Sanremo D8

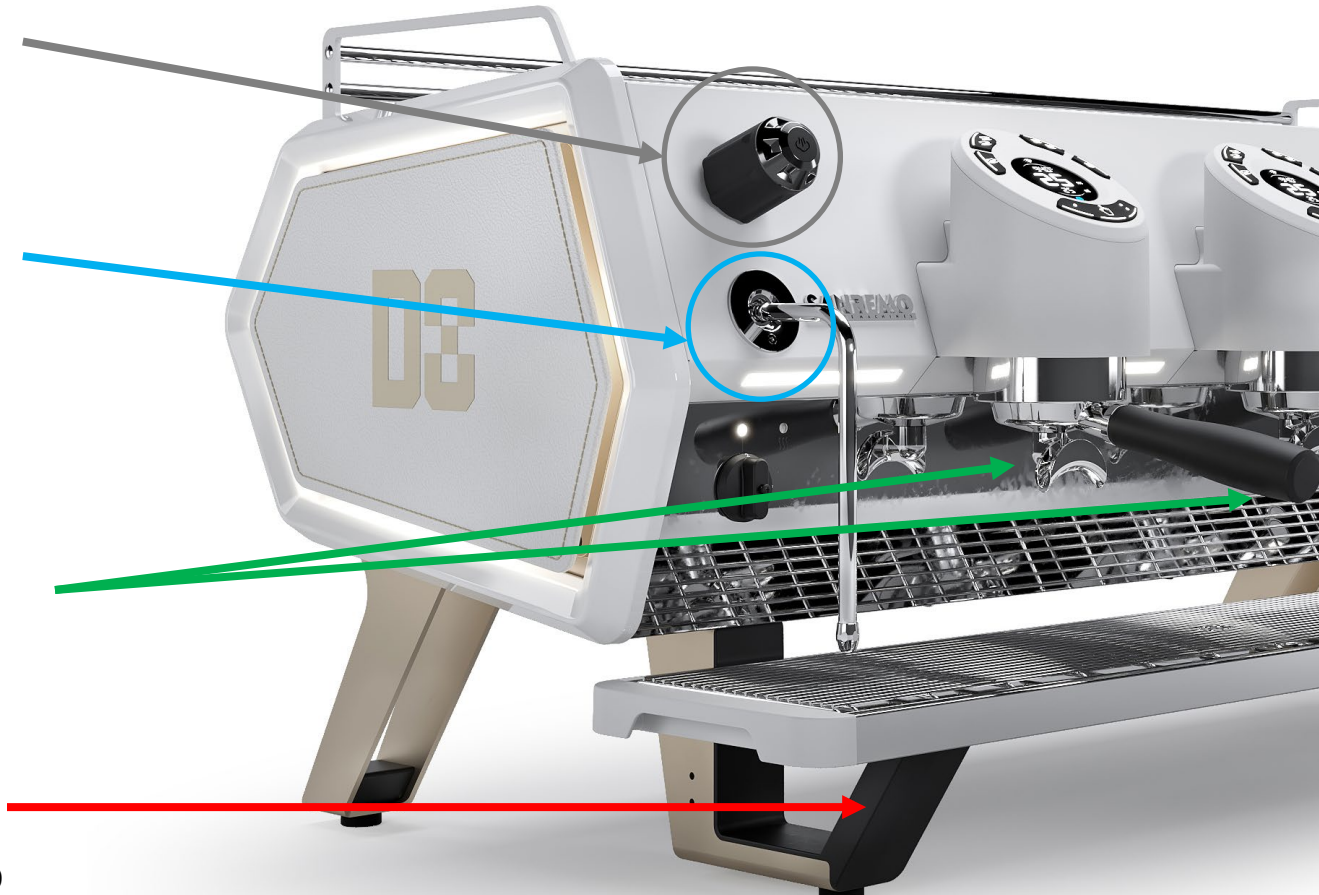


New «1 turn» steam tap,
easy accessible from frontal
side

Steam wand is easy
removable from frontal cover
with a symple couple of
standard tools

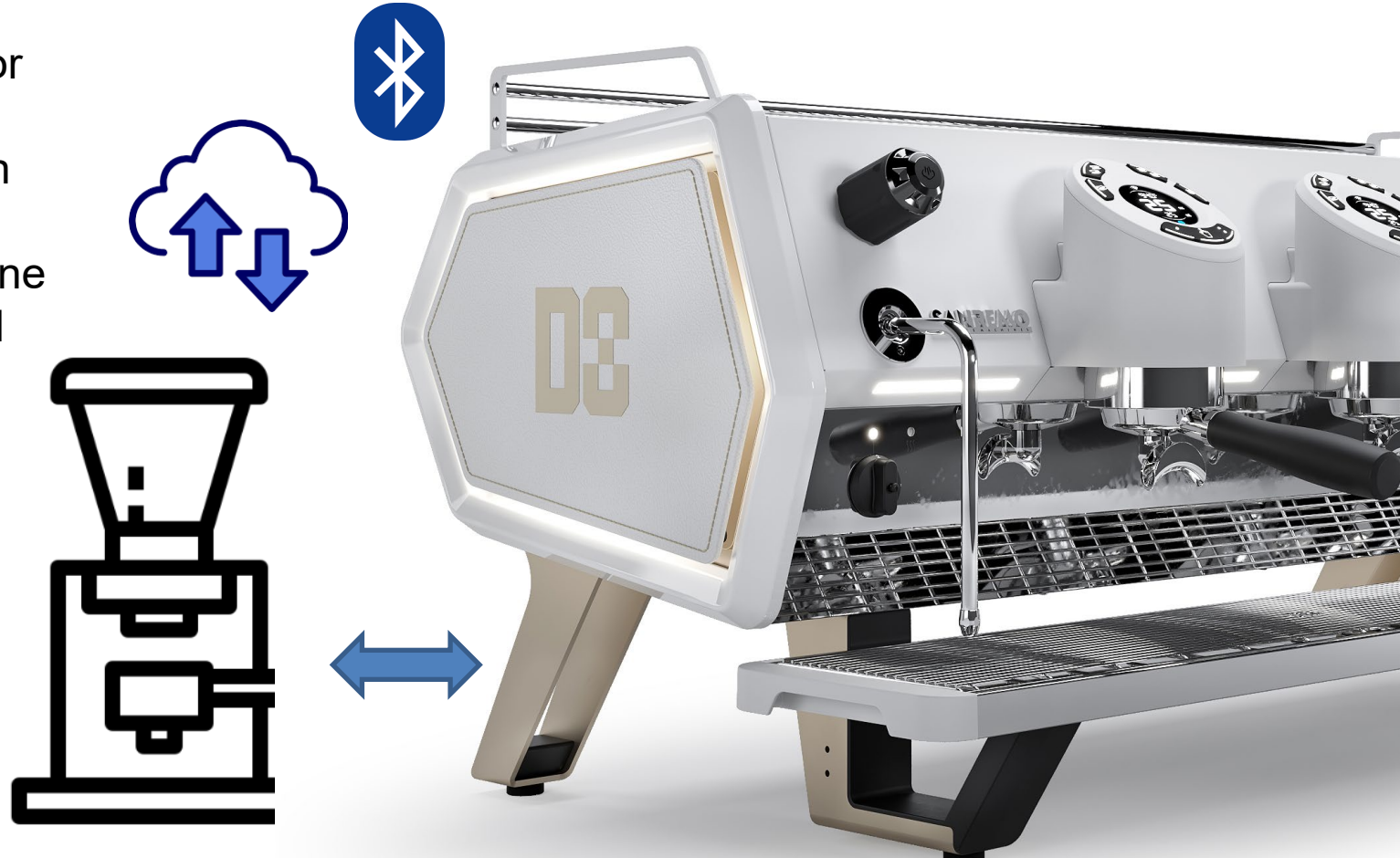
No external draining pipe to
maintain cleaner and larger
the working area

Change this part to reverse
the machine from standard to
tall



The new generation of electronic, specifically designed for this platform, can be expanded through intelligent communication bus, to add new features:

- Communication grinder-machine
- Communication cloud-to-cloud
- Bluetooth device (e.g. water sensor analyzer integrated in Filtration sistem)



03

PLATFORM

PERFORMANCE

STYLE



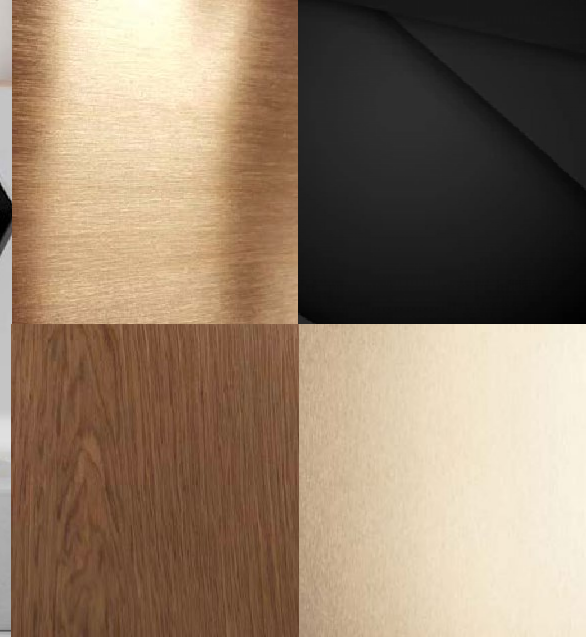
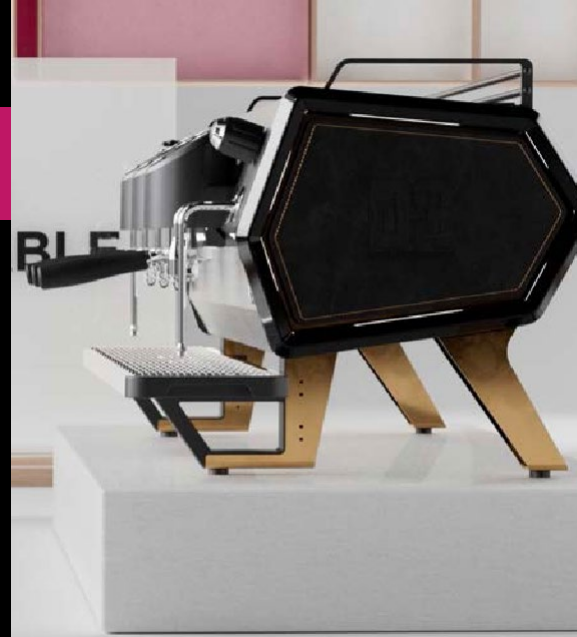
STYLE

D8

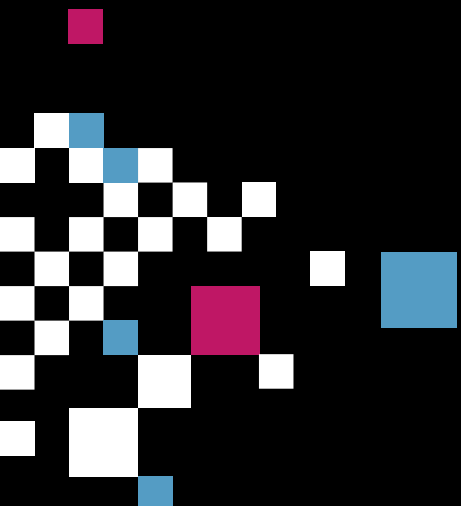
It's possible to customize your coffee machine with colors and materials that reflect both your business and personal style.

D8 is available in various color options, including:

- Total Black**
- Total White**
- Copper Gold**
- Champagne**



D8 PRO / TOTAL WHITE
Champagne





SANREMO
COFFEE



SANREMO
COFFEEMACHINES



global digital revolution

SANREMO
COFFEEMACHINES

03

MAKE YOUR MOVE

IOT Internet Of Things

Check machine performances



Data saved on the cloud



CLOUD

Data analysis



App to set and check the machine



WiFi
Connected to the customer SSID to send and receive data



Statistics



Marketing



News, Promotions, Social Media



R&D



Service



Production

SANREMO CLOUD

OPPORTUNITY

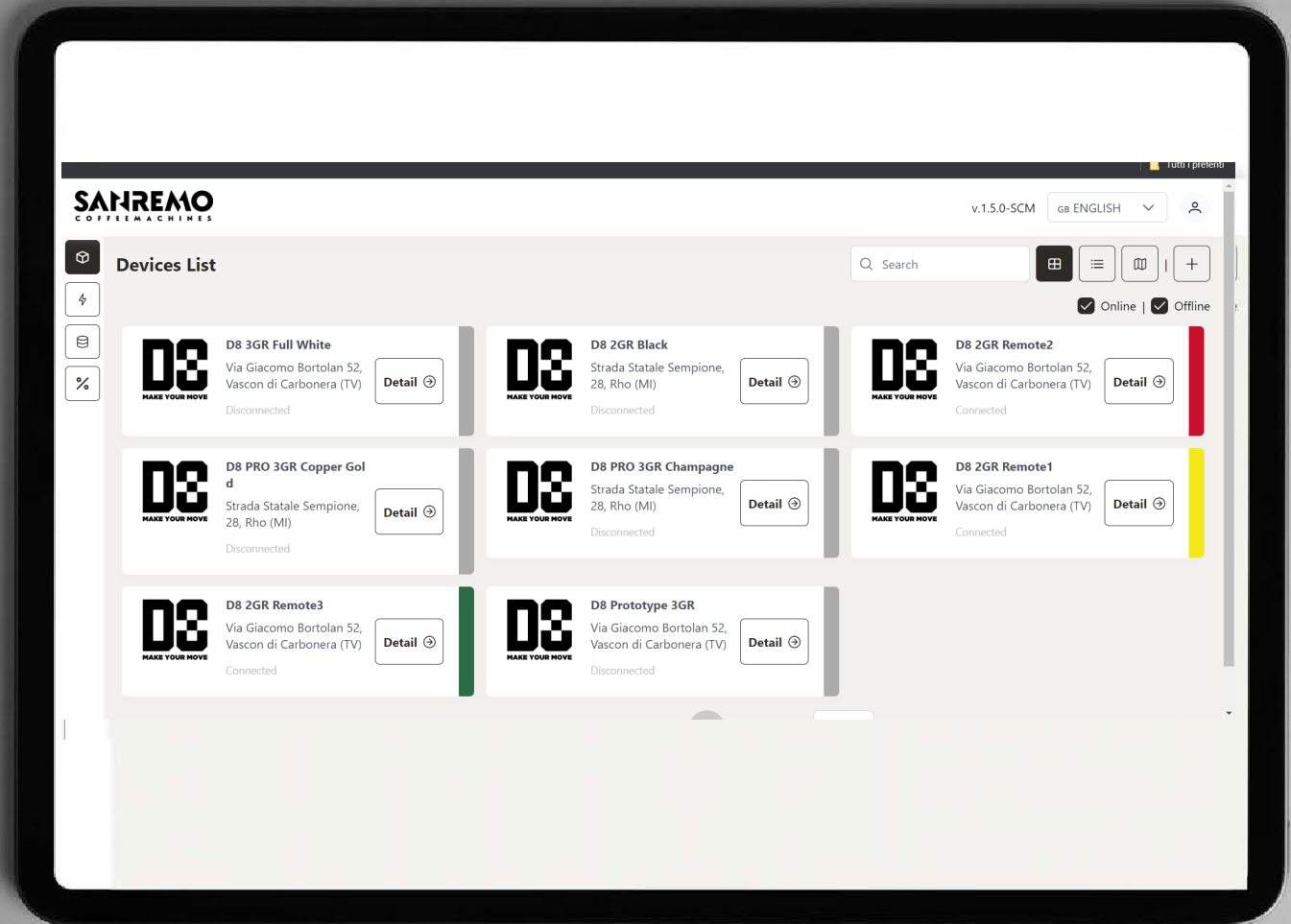
DEVICES LIST

GREEN LIGHT
OK

YELLOW
WARNING
(MAINTENANCE)

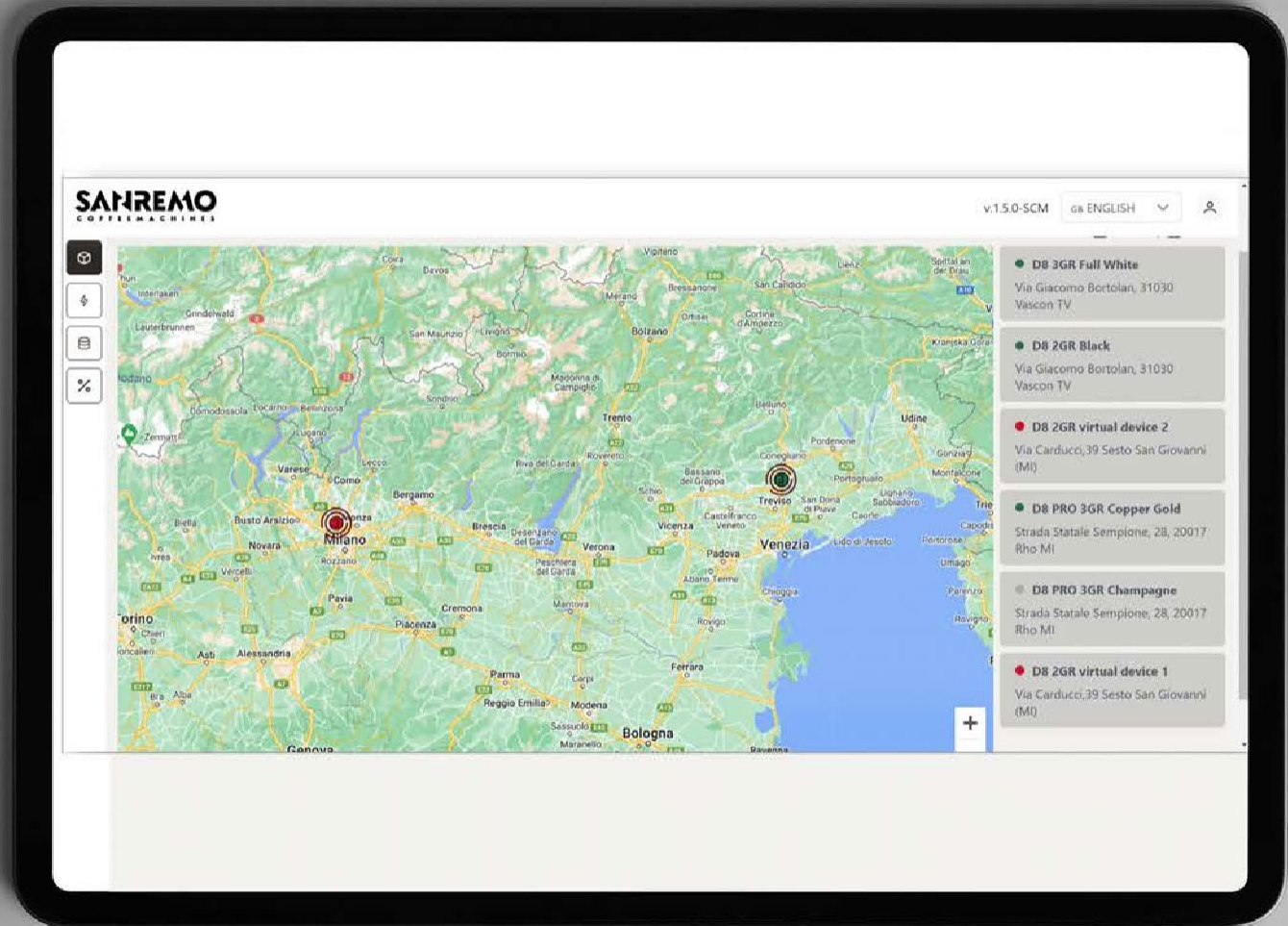
RED
ALARM
(PROBLEM)

GREY
NOT
CONNECTED



SANREMO CLOUD

CONNECTIVITY



SANREMO CLOUD

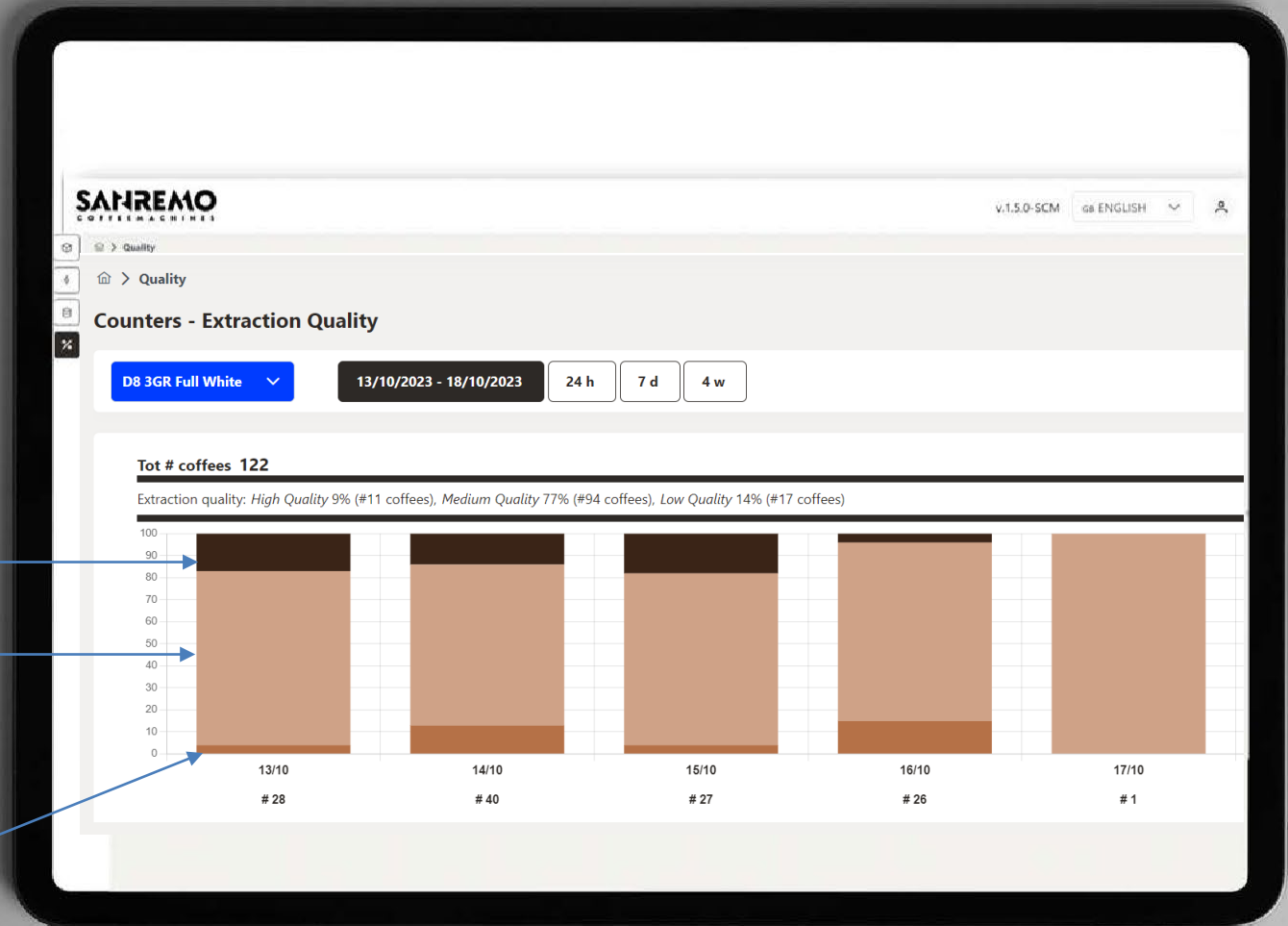
STATISTICS

COFFEE QUALITY RATING

OVER extracted

OK, in the range

UNDER extracted



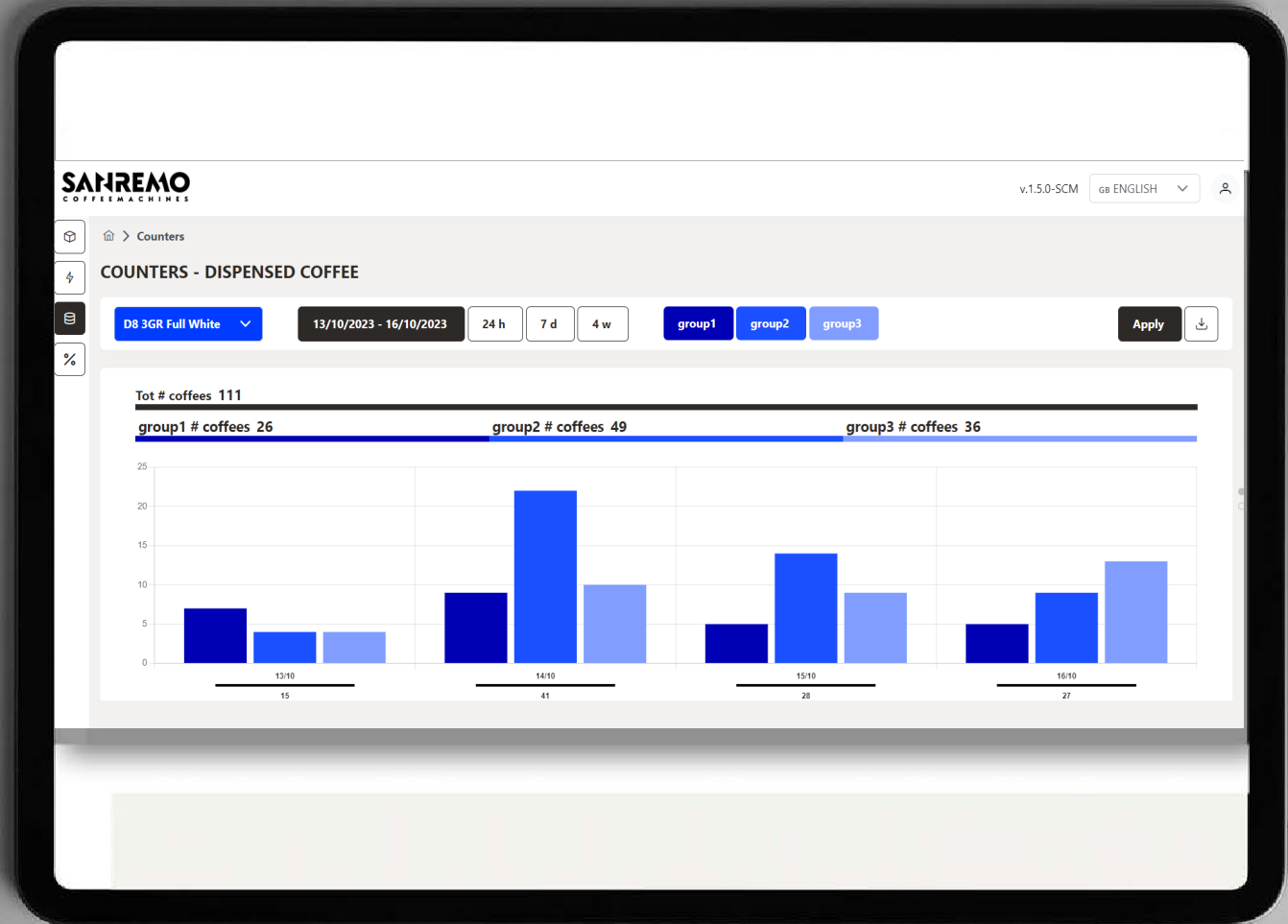
SANREMO CLOUD

STATISTICS

QUALITY ANALYSIS

COFFEE COUNTERS

WORKING HOURS
FOR EACH
COMPONENTS



SANREMO CLOUD

STATISTICS

COMPARE THE
PERFORMANCE OVER
DIFFERENT MACHINES

SHOTS PERFORMED

QUALITY RATING OF
EXTRACTION



SETTINGS

Path	Current value	Unit of measure	Last timestamp
Boiler temp. sensor	●	Active/Inactive	06/10/2023 17:07:57
Cupwarmer temp. sensor	●	Active/Inactive	06/10/2023 17:07:58
Group 1 temp. sensor	●	Active/Inactive	06/10/2023 17:07:57
Group 2 temp. sensor	●	Active/Inactive	
Group 3 temp. sensor	●	Active/Inactive	
Water filling timeout	●	Active/Inactive	

Showing 1 to 6 of 6 entries << < 1 > >> 10 ▾

Path	Current value	Unit of measure	Last timestamp
group1			
Group temp.	93 <input type="text"/> <input type="button" value="↑"/> <input type="button" value="↓"/> <input type="button" value="✓"/>	°C	03/10/2023 10:39:45
group2			
Group temp.	97 <input type="text"/> <input type="button" value="↑"/> <input type="button" value="↓"/> <input type="button" value="✓"/>	°C	04/10/2023 11:27:54
group3			
Group temp.	95 <input type="text"/> <input type="button" value="↑"/> <input type="button" value="↓"/> <input type="button" value="✓"/>	°C	05/10/2023 09:47:04
global			
Boiler temp.	123 <input type="text"/> <input type="button" value="↑"/> <input type="button" value="↓"/> <input type="button" value="✓"/>	°C	02/10/2023 17:58:58
Status	1 <input type="text"/> <input type="button" value="↑"/> <input type="button" value="↓"/> <input type="button" value="✓"/>	0-OFF/1-ON/2-ECO	06/10/2023 16:44:40

Showing 1 to 4 of 4 entries << < 1 > >> 10 ▾

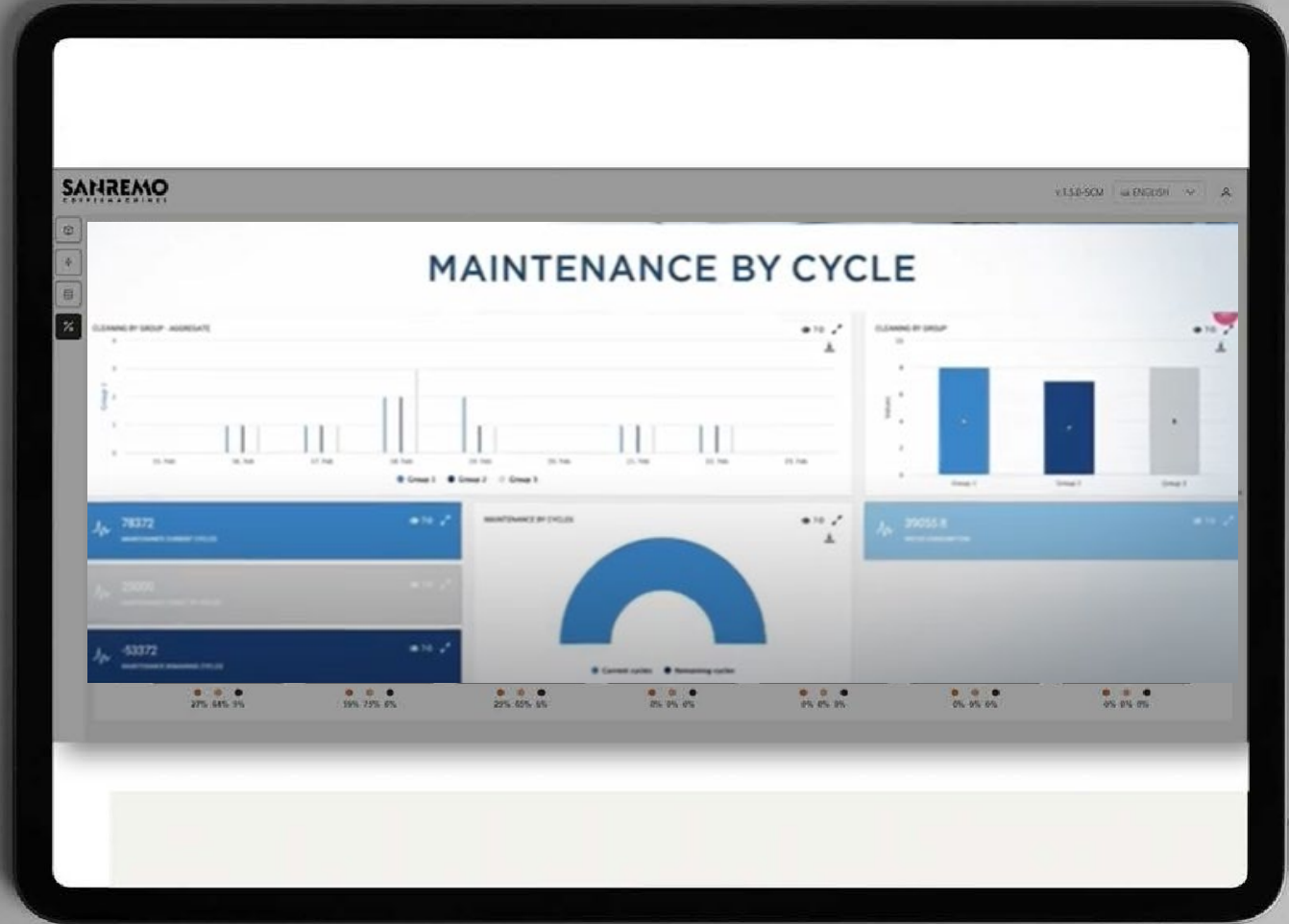
Path	Current value	Unit of measure	Last timestamp
global			
Boiler pressure	6553	bar	
Boiler temperature	122	°C	
Machine status	1	1-ON/2-OFF/3..5-ECC	
group1			
Current flow rate	0	ml/s	06/10/2023 17:28:17
Dispensed water	60	l	06/10/2023 17:28:17
Current temperature	89	°C	06/10/2023 17:28:17

SANREMO CLOUD

MAINTENANCE/ CLEANING

MEMORIZE ALL CLEANING
ACTIVITIES PERFORMED BY
THE END USER.

ALLOW TO PROGRAM
WHOLE PARAMETERS
REGARDING CLEANING
MESSAGES AND WARNING.

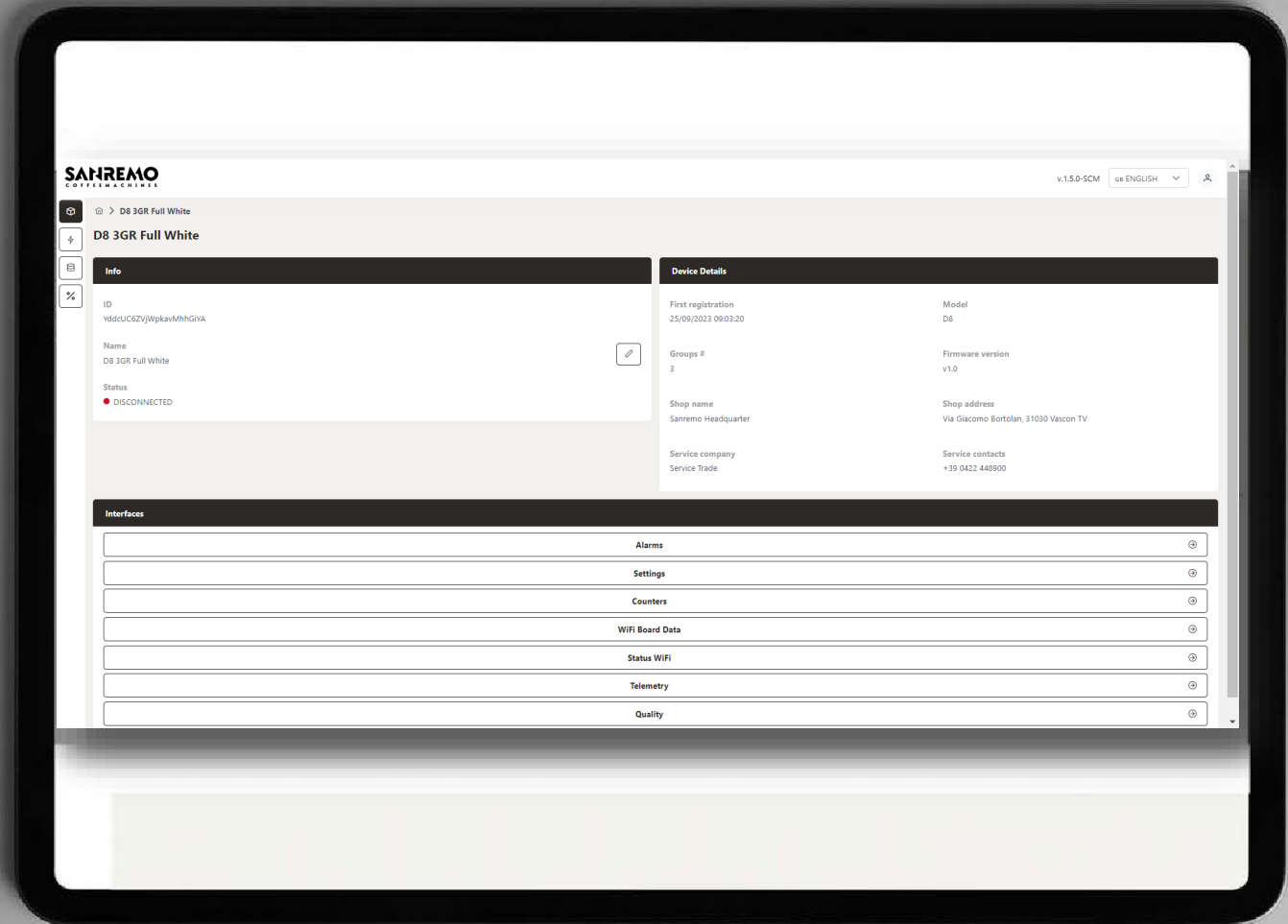


SANREMO CLOUD

ALARMS AND TRIGGER EVENTS

TRACK AND MEMORIZE ALL
THE ALARMS/WARNING FOR
A COMPLETE BACK
ANALYSIS OF ISSUE.

WITH THE FUNCTION
«EVENT LOG TRIGGER» IS
POSSIBLE, FROM REMOTE,
TO MONITOR MORE
FREQUENTLY THE MACHINE
TO DEEPLY ANALISE WHAT
HAPPENED



OVERALL FEATURES and BENEFITS

SANREMO CLOUD

Dedicated to:

- › Managers
- › Store Manager
- › Technical Service

The platform allows you to view the performance of the equipment, offering data and statistics useful for evaluating the performance of each individual store, managing peak times and therefore also staff shifts, organizing the warehouse and therefore orders, optimizing investments in staff training in relation to disbursements graphs during the working day.

«OTA» FUNCTION (Over The Air) ALLOW TO UPDATE THE FIRMWARE FROM REMOTE

ALLOW TO ANALIZE AND COMPARE PERFORMANCE AND REVENUE OF SHOPS

ALLOW TO PROGRAM FROM REMOTE ALL PARAMETERS AND RECIPES

MONITOR COFFEE AND WATER CONSUPTION

TRACK AND SAVE THE ALARMS IN REAL TIME FOR REMOTE ASSISTANCE

ALLOW TO ORGANIZE MAINTENANCE PLAN AND EXECUTE PREVENTIVE ACTIVITIES

a look to the future



**low
impact**



sustainability



digital